60-SECOND EXPERT SERIES

TIP SHEET NO. 2

EMOTIONAL INTELLIGENCE

Professional Development in your Pocket

"No doubt emotional intelligence is more rare than book smarts, but my experience says it is actually more important in the making of a leader. You just can't ignore it." - Jack Welch

Emotional intelligence (El or EQ for "emotional quotient") is a hallmark of effective leadership.

Research shows leaders with high El foster stronger relationships, exhibit measured decision-making skills and facilitate positive work environments.

By developing your emotional intelligence, you'll enhance leadership effectiveness and drive team success.

<image>

El Fast Five

1. Psychologists often recognize "self-awareness" as the foundation of El. In general, self-aware leaders make more balanced decisions and build trust with their teams.

Solutions in a Snap

- Practice mindfulness to increase self-awareness
- Use active listening techniques to improve
- 2. Empathy improves team dynamics and strengthens relationships.
- 3. Refining social skills can enhance communication and influence. Strong interpersonal skills help leaders navigate complex situations.
- 4. Emotion regulation often improves decision-making. Leaders who manage their emotions are less likely to make impulsive decisions.

5. El can be developed and improved over time.

empathy

- Pause and reflect before reacting
- Seek feedback on your leadership style regularly

Action Item

Focus on one aspect of El. Keep a daily journal of your emotions and interactions, noting patterns and areas for growth. Reflect on how this awareness impacts your leadership decisions.

More from the "60-Second Expert Series" at drjillkbruckner.com